

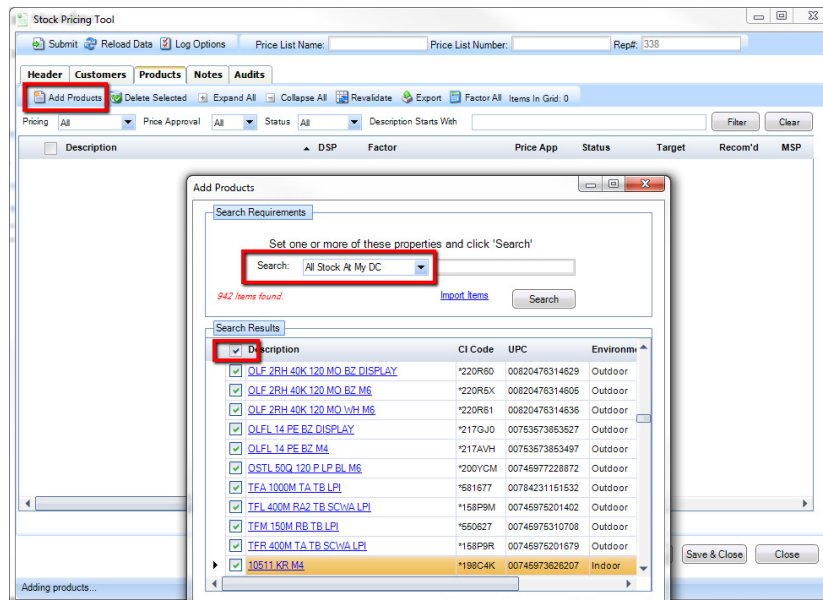
## New Enhancements to the Stock Pricing Tool

- Adding Products Using the New Pre-Populated Searches
- New Price Factor Added: Target Price Point
- Printing Price Lists / Catalogs

### Adding Products Using the New Pre-Populated Searches

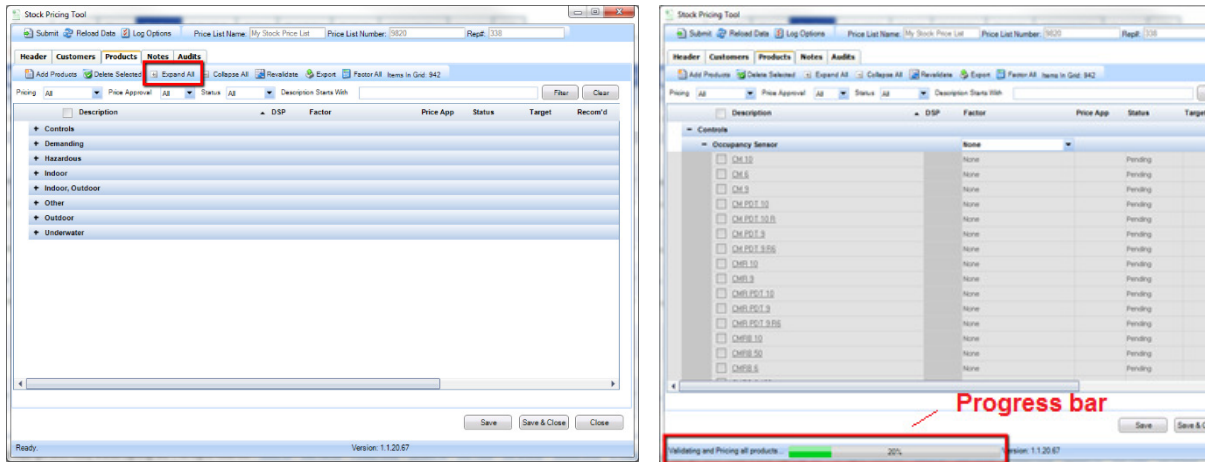
Stock Pricing Tool now has several updated or new searches in the “Add Products” search feature. You can view these new lists in the “Search” drop-down. This will allow you to quickly create new price lists or update existing price lists based on these searches.

- **All Stock at My DC:** This list contains all stock skus at your local Regional Manufacturing & Distribution Center.
- **Recommended LED Stock List:** This list contains Lithonia Lighting®’s most popular, general purpose LED skus for distributor stock.
- **Recommended Controls Stock List:** This list contains the most popular controls stock products from Sensor Switch® from Acuity Controls® .

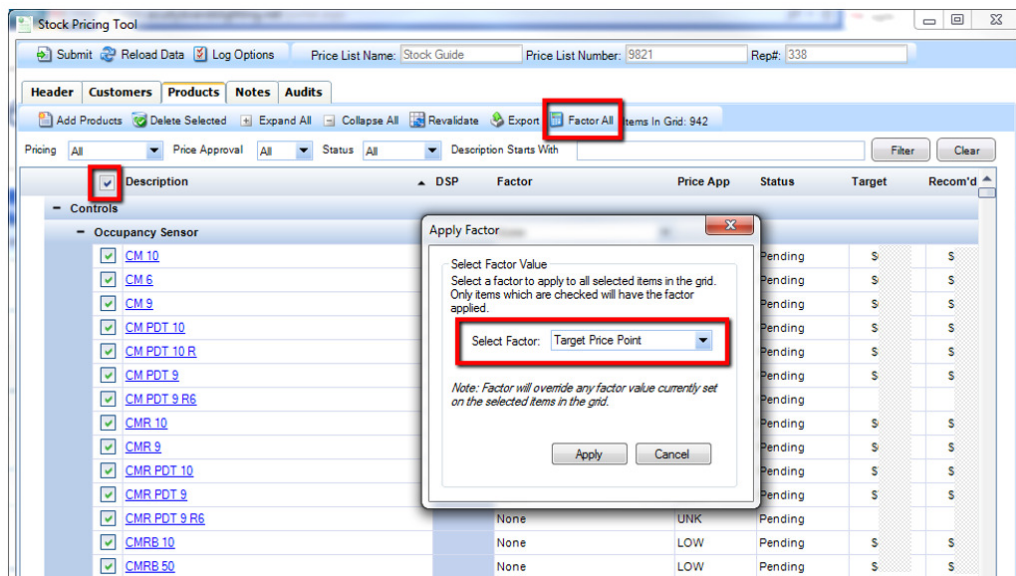


## New Price Factor Added: Target Price Point

Once all your desired products have been added to your price list, you can click “Expand All” to expand all of your product hierarchies in one click. Depending on the size of your price list, it can take several minutes to expand all of your products. Note the progress bar at the bottom of your screen to show the progress of the validation.

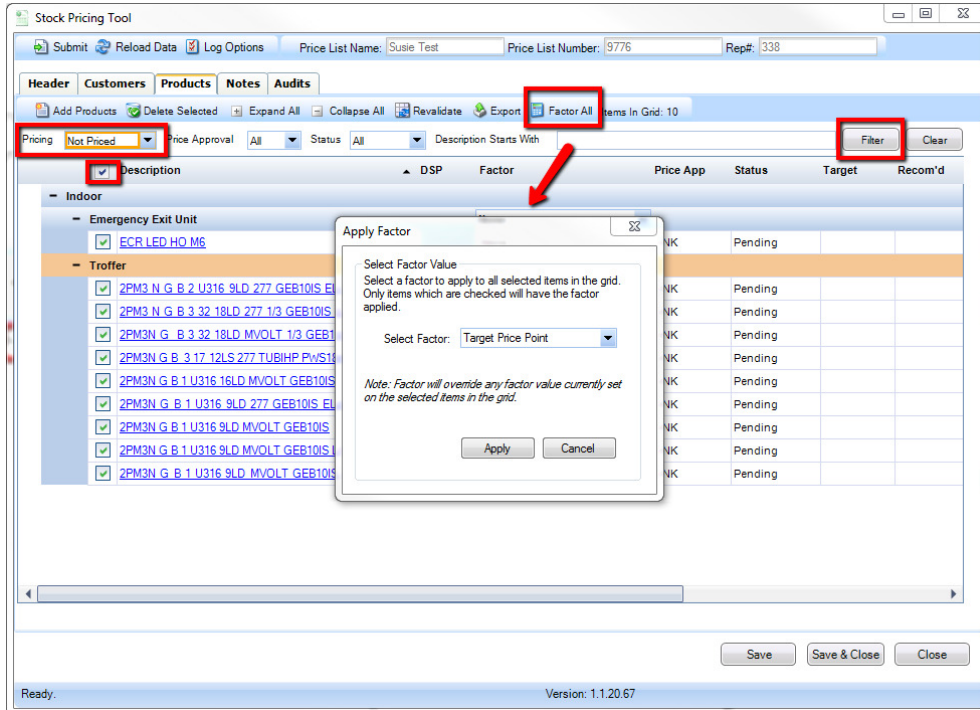


Once all of the products have been expanded, you can quickly price all items to Target by using the “Factor All” function and selecting the factor called “Target Price Point.” Don’t forget to check the select all products box. Now that the DSP column is populated with the Target price point, you can factor individual products or groups of products up or down as needed. Note: manual entry of individual product DSP’s is still available.

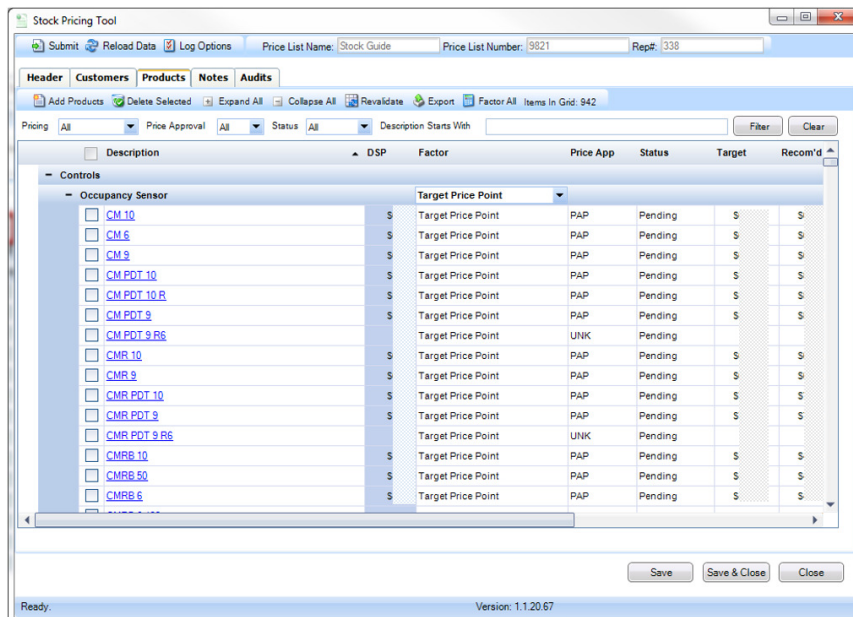


You can also use the Target Price Point Factor to price newly added products on an existing price list.

From your Pricing drop down select the “Not Priced” Option, then click “Filter.” All of your items that have yet to be priced will display. Check the select box, then “Factor.” Apply the “Target Price Point” factor.



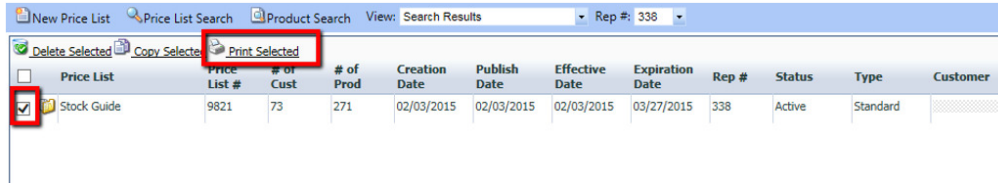
Once your desired pricing is populated, click “submit” to send your price list to the Acuity Quote Department (AQD) for approval. **Upon AQD approval, the priced items will appear in the distributor’s My Catalog in Acuity Distributor Center.**



## Printing Price Lists / Catalogs

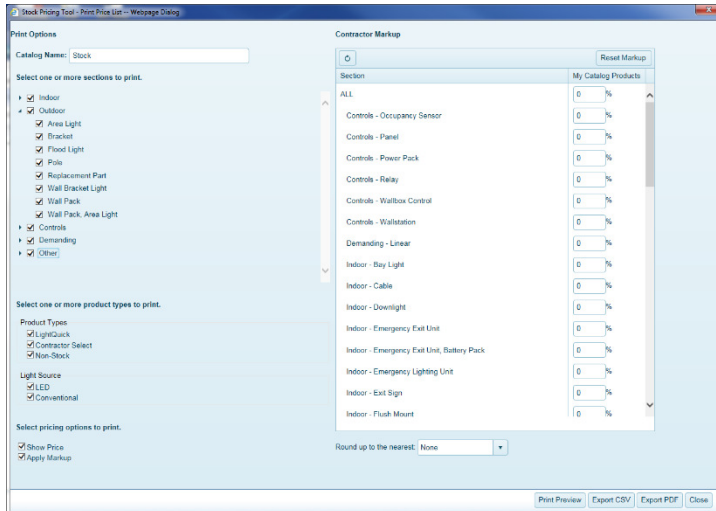
Individual Price Lists or multiple Price Lists can now be printed from the Stock Pricing Tool dashboard. Simply select the list(s) and click “print selected.”

Note that you can only print price lists with a Status of Active, \*Pending, or \*Submitted. In addition, for price lists that have a status of \*Pending and \*Submitted, only the approved lines on those lists will appear in the printed catalog.



Price List	Price List #	# of Cust	# of Prod	Creation Date	Publish Date	Effective Date	Expiration Date	Rep #	Status	Type	Customer	
<input checked="" type="checkbox"/>	Stock Guide	9821	73	271	02/03/2015	02/03/2015	02/03/2015	03/27/2015	338	Active	Standard	

You will then be presented with the “Print Options” dialog.



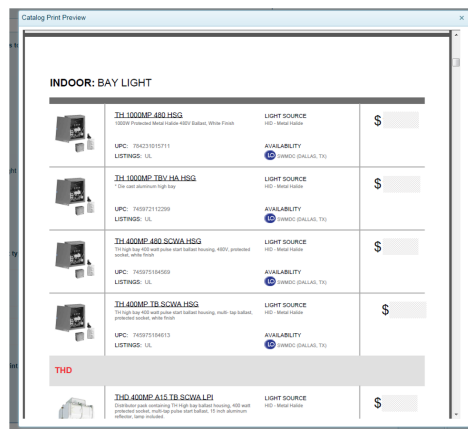
The “Catalog Name” text box allows you to give the printed copy a name. This name will appear on the cover page of your catalog.

Next, select the “product categories” that you would like to appear in the printed catalog. All or just specific categories can be selected.

You can then further narrow down which Product Types (LightQuick, Contractor Select, Non-Stock) and Light Sources (LED, Conventional) you wish to print.

The final set of options is whether or not to display pricing and if any markup should be applied. The markup can be applied to “All” or “groups of products.”

## Cover page with a customized Catalog Name and Example of Catalog



Product Code	Description	Price	Availability
TH1400MP-480-HSG	TH1400MP-480-HSG	\$	AVAILABILITY
TH1400MP-TB-HA-HSG	TH1400MP-TB-HA-HSG	\$	AVAILABILITY
TH1400MP-480-SCWA-HSG	TH1400MP-480-SCWA-HSG	\$	AVAILABILITY
TH1400MP-TB-SCWA-HSG	TH1400MP-TB-SCWA-HSG	\$	AVAILABILITY
THD	THD	\$	AVAILABILITY